



Memorandum

Oregon Department of Fish and Wildlife

Date: December 8, 2020
To: Commissioners
From: Erica Kleiner, Deputy Director for Administration
Subject: Financial Report

Department Financial Report

The Commission Financial Report for the 2019-21 biennium as of October 31, 2020 is attached. Revenue from license sales remains very healthy. November license sales revenue was up over 30% from one year ago, while the number of license products sold in November is up nearly 20% from last year. Customer retention planning efforts continue and approximately 10,000 “new” customers received a survey in December that aims to shed some light on how ODFW can support them and keep them engaged in hunting and fishing moving forward. The combination of strong revenue from license sales and reduced spending allows ODFW to continue to build its unrestricted cash balance, which currently sits at \$59 million.

2021-23 Budget Development

Governor Brown released her recommended budget on December 1, 2020. A summary of ODFW’s 2021-23 Governor’s Recommended Budget is included as a separate update in the Director’s Report. In collaboration with the Chief Financial Office and the Governor’s Office, ODFW will present the Recommended Budget to the Legislature when it meets in early 2021. From this point, the legislative review process will take way.

Audit Updates

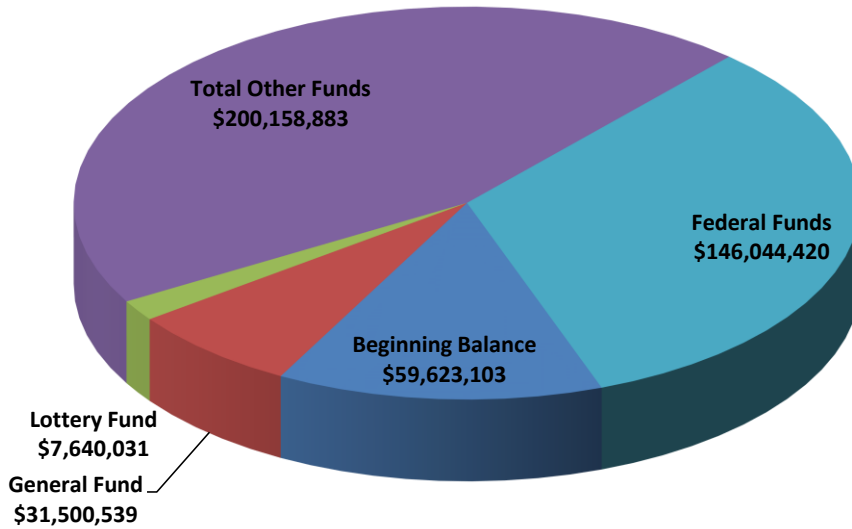
ODFW is working to secure a contract with an audit services provider to perform an audit that focuses on fishing charter and guide services utilization of “coupon books” for issuing fishing licenses. A request for quotes has been sent to the vendors approved on the State Price Agreement for internal audit services. ODFW hopes to award a contract to one of the vendors, after a review of the submitted quotes. Onboarding a vendor will allow ODFW to meet the requirement for state agencies to perform one risk-based audit per year.

**ODFW Financial Report for 2019-2021 Biennium
Commission Meeting
as of October 2020**

	Legislatively Adopted Budget	Adjustments & E-Boards	Legislatively Approved Budget	Actuals as of 10/31/2020	66.7%
REVENUE					
Revenue Transactions for Prior Biennium (AY19)				7,081,295	
General Fund	35,094,508	(3,593,969)	31,500,539	19,388,150	
Lottery Fund	7,640,031	-	7,640,031	5,550,077	
Other Funds					
Hunter/Angler	128,665,043	-	128,665,043	77,777,200	
Commercial Fisheries Fund	10,142,680	-	10,142,680	6,131,362	
All Other Categories	61,351,160	-	61,351,160	31,551,114	
Total Other Funds	200,158,883	-	200,158,883	115,459,676	
Federal Funds	145,626,326	418,094	146,044,420	95,664,382	
Total Revenue	388,519,748	(3,175,875)	385,343,873	236,062,285	61.26%
EXPENDITURES					
Expenditure Transactions for Prior Biennium (AY19)				4,760,330	
Wildlife					
General Fund	5,244,406	(577,021)	4,667,385	2,896,778	
Lottery Fund	1,375,008	-	1,375,008	619,774	
Other Funds	40,313,689	-	40,313,689	23,024,455	
Federal Funds	36,375,500	204,350	36,579,850	19,805,569	
Total Wildlife Programs	83,308,603	(372,671)	82,935,932	46,346,576	55.88%
Fish					
General Fund	20,804,054	(1,569,626)	19,234,428	12,418,219	
Lottery Fund	6,246,397	-	6,246,397	3,280,067	
Other Funds	78,850,237	35,721	78,885,958	44,697,899	
Federal Funds	97,256,739	213,744	97,470,483	52,091,934	
Total Fish Programs	203,157,427	(1,320,161)	201,837,266	112,488,119	55.73%
Administration					
General Fund	4,860,919	(1,296,653)	3,564,266	2,471,758	
Lottery Fund	-	-	-	-	
Other Funds	49,651,493	-	49,651,493	28,771,626	
Federal Funds	7,596,234	-	7,596,234	2,765,428	
Total Administration	62,108,646	(1,296,653)	60,811,993	34,008,812	55.92%
State Police					
General Fund	2,389,141	-	2,389,141	576,135	
Other Funds	26,268,532	-	26,268,532	14,786,026	
Total State Police	28,657,673	-	28,657,673	15,362,161	53.61%
Debt Service					
General Fund	1,640,320	-	1,640,320	1,022,181	
Other Funds	1,836,410	-	1,836,410	1,129,658	
Total Debt Service	3,476,730	-	3,476,730	2,151,839	61.89%
Capital Improvement					
General Fund	155,668	(150,669)	4,999	3,079	
Other Funds	5,849,787	-	5,849,787	2,557,008	
Federal Funds	3,210,520	-	3,210,520	1,093,819	
Total Capital Improvement	9,215,975	(150,669)	9,065,306	3,653,906	40.31%
Capital Construction					
General Fund	-	-	-	-	
Other Funds	-	-	-	-	
Federal Funds	-	-	-	-	
Total Capital Construction	-	-	-	-	0.00%
Agency-wide					
General Fund	35,094,508	(3,593,969)	31,500,539	19,388,150	61.55%
Lottery Fund	7,621,405	-	7,621,405	3,899,841	51.17%
Other Funds	202,770,148	35,721	202,805,869	114,966,672	56.69%
Federal Funds	144,438,993	418,094	144,857,087	75,756,750	52.30%
Total Expenditures	389,925,054	(3,140,154)	386,784,900	214,011,413	55.33%

**Oregon Department of Fish and Wildlife
2019-21 Legislatively Approved Budget - Revenue**

		as of October 2020	\$	444.96	
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**Oregon Department of Fish and Wildlife
2019-21 Legislatively Approved Budget - Expenditures**

		as of October 2020	\$	386.80	
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